

*Utility Management Services, Inc.*  
**Finds Significant Savings  
for Dominion Enterprises**

**Over \$119,000  
in Total Savings**



**D**ominion Enterprises, a leading online marketing and software services company, was formed in 2006. Their twenty-story building is an icon in downtown Norfolk, Virginia, and is home to over 800 employees and a state-of-the-art data center.

In any office building this size, let alone one with an entire floor dedicated to data processing and storage, electricity is a large expense.

Utility Management Services, Inc. (UMS) performed an audit of their electric bills, looking for ways to save money. The initial analysis was done online and off-site.

UMS' certified Business Energy Professional Analysts pored over a year's worth of usage and demand data – provided by the power company – in 30-minute increments, – 17,520 individual data points.

The initial analysis indicated that Dominion Enterprises had not been overcharged and was not overpaying for electricity.

UMS does not charge customers to perform an analysis unless savings are realized. UMS also promises to periodically review a



customer's electricity accounts, since changes can occur over time.

Following the initial analysis, the power company made a subtle change to one of their commercial rate schedules. Recognizing this opportunity, UMS analysts re-audited all the Dominion Enterprises accounts.

The resulting analysis found that Dominion Enterprises could significantly reduce their electric bills by having UMS negotiate and execute a new contract with their power provider. No operational changes or capital costs were required. Over \$119,000 in savings have been realized over the life of the agreement.

***\$150 Million In Savings For Our Customers***



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