

Utility Management Services, Inc. Reduces Utility Expenses for **Liberty Baptist Church**

Over \$205,000 In Total Savings Identified



Liberty Baptist Church's Hampton Campus is among the largest worship facilities in Virginia. The 277,000 square foot church was updated and expanded in 2011. It is home to over 4000 members each Sunday. Keeping everyone comfortable is a large, costly job – one that is welcomed by Justin Greene, Liberty's Executive Director of Administration. After the expansion, Greene hired Utility Management Services, Inc. (UMS) to perform an audit of their operation and look for ways to lower their electric bills.

UMS' certified Business Energy Professional Analysts look at the power provider data for every 30 minutes in a 12-month period – 17,520 data points. Proprietary software, RateMaster, allows UMS to identify errors and

overcharges on electric bills. The software also projects annual costs for each account under every eligible rate and rider combination to identify the most cost-effective option. UMS determined that Liberty Baptist Church could reduce their energy costs by over 20% by negotiating and executing a new Power Purchase Contract with a significantly lower rate. No operational changes were required and no equipment was installed.

Although no operational changes were necessary, the new contract offered the church the ability to save even more if they could make small adjustments at certain times of the year. UMS provides timely information to Liberty in order to take advantage of these situations.

Liberty Baptist Church has saved over \$205,000.

"Our members trust me to spend every penny wisely. UMS has the technical expertise we needed to help us save thousands of dollars, and we appreciate it."

Justin Greene,
Executive Director
of Administration



\$150 Million In Savings For Our Customers



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