



YOUR UTILITY RATE SPECIALISTS
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POWER NOTES - APPALACHIAN POWER EDITION

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WANT A FREE GENERATOR?

If you could provide temporary emergency shelter for members of your community during declared disasters resulting in extended widespread power outages you may qualify for federal or state grant money for a free generator. The generator will be there to provide back-up power for your operation during routine power outages.

The attorneys and grant writers at UMS can do the research, write the grant applications and handle the legal, regulatory and bureaucratic issues associated with securing the grant and generator.

Prospects must have a peak demand of at least 300 KW and must have facilities that could be used for the public good during emergencies. Call Brian Coughlan at (910) 793-6232 ext. 102 for more information.

WANT TO GET PAID TO RUN YOUR GENERATOR?

If you have a generator you can run for 10 to 20 hours per year to help reduce the peak demand on the power system during critical periods, you can receive generous payments. This can be a significant source of revenue for you. Your generator must have a capacity of at least 300 KW. Call Brian Coughlan at (910) 793-6232 ext. 102 for more information.

WANT TO UPGRADE YOUR GENERATOR?

Some older generators do not meet current EPA air quality standards and can't be used to produce revenue. Federal grant money is available to upgrade the emissions control equipment for generators in many cases. This will allow your generator to be used to make money for your organization.

UMS can handle the process of getting the grant for you. Call Brian Coughlan at (910) 793-6232 ext. 102 for more information.

SAVE MONEY, ENERGY AND THE ENVIRONMENT

UMS provides energy audits. The purpose of the audits is to reduce your energy consumption, utility bills and help our environment. The audits are performed by Brian Coughlan. Mr. Coughlan is the president and founder of UMS. He has a BS and an MS in Electrical Engineering, an MBA, is a registered Professional Engineer and has appeared as an expert witness in multiple utility rate cases. He is also a Certified Energy Manager, Certified Energy Auditor, Certified Energy Procurement Professional and a Certified Demand Side Management Professional. The audits include a walk-through of your facility(ies) in search of energy savings opportunities. Call Mr. Coughlan at (910) 793-6232 ext. 102 for questions or details.

DO YOU HAVE A NEW ACCOUNT?

Do you have electric accounts we have not yet audited? Did you buy or build additional facilities since you began receiving service from UMS? If you have additional accounts and want to make sure you are not being overcharged, please FAX a copy of a recent bill to UMS at (910) 793-2946 or scan and email to Audits@UtilManagement.com.



PROFESSIONAL CERTIFICATION

UMS is proud to recognize several individuals who recently became certified as Business Energy Professionals (BEP) by the Association of Energy Engineers.

BEP certification awards special recognition to those business/marketing and energy professionals who have demonstrated a high level of competence and ethical fitness for business/marketing and energy management related disciplines, as well as laws governing and affecting energy professionals.

Our focus on ongoing training and professional certification improves the overall energy skills and knowledge of our employees allowing us to better serve our customers.

SPECIAL CONGRATULATIONS TO:



Jessica Hannah, BEP-IT*

Ms. Hannah, UMS Analyst, holds a B.S. in Management with concentrations in Marketing and Finance from Rensselaer Polytechnic Institute in Troy, New York.



Nicolette Marcle, BEP-IT

Mrs. Marcle, UMS Analyst, holds a B.S. in Applied Mathematics and a M.S. in Mathematics from the University of North Carolina at Wilmington.



Rachelle Rostas, BEP-IT

Ms. Rostas, Manager of Customer & Vendor Relations, holds a B.S. in Finance and a MBA in Management from Wingate University.



Tabitha Willmot, BEP-IT

Ms. Willmot, a UMS Analyst, holds a B.S. in Accounting and an MBA from the University of Central Florida.



George Hanyok, BEP-IT

Mr. Hanyok, Corporate Account Manager, holds a B.S. Business Administration: Information Systems Management from the University of North Carolina at Wilmington.

**The BEP-IT (In-training) designation is awarded to energy professionals who have achieved the training and education to become a BEP and have passed the rigorous certification exam but do not yet have the required years of experience in energy to become a BEP.*

UMS SPONSORS THE WEEC AND DR. CONDOLEEZZA RICE

UMS sponsored the World Energy Engineering Congress (WEEC) in Orlando, Florida from September 30-October 2.

The keynote speaker this year was former Secretary of State Dr. Condoleezza Rice.

Shown below is a picture of our president, Brian Coughlan, meeting Dr. Rice at the WEEC.



UMS has now sponsored the WEEC for seven years. We send two WEEC invitations to each of our active customers every year. Previous speakers include President Jimmy Carter, Governor Arnold Schwarzenegger, Secretary of State Colin Powell and President Bill Clinton.

Next year's WEEC will return to Washington, DC. We will again send invitations and hope to see you there. Please be sure to visit us at our booth at the WEEC.

UMS ACCEPTS CREDIT CARD PAYMENTS

To pay your UMS bill by credit card, please contact Mary Mooney at (888)867-3230 ext. 109.

REMINDER: Remember to replace your air filters every time you receive this quarterly newsletter!

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